What is HVIP?

California Hybrid and Zero-Emission Truck & Bus Voucher Incentive Project

– Simplified incentive program that helps ALL fleets buy hybrid and battery-electric trucks and buses.
– Addresses biggest barrier: high incremental cost of vehicles in early market years.
– Program funded by the California Air Resources Board under its Air Quality Improvement Program (AQIP)*
– Everything is done easily and online: www.californiahvip.org

HVIP is funded by the California Air Resources Board and administered by CALSTART together with Tetra Tech
HVIP is Simple!

• No burden on fleets:
  – The dealer does almost everything
  – No grants or proposal writing
  – No lengthy application forms
  – No long waits to be reimbursed
  – First come, first served.

• New, easy process just for public fleets!

• Everything is done easily and online.

• Helps fleets buy cleaner trucks and buses faster.
Eligible HVIP Vehicles

- Smith Electric, EVI, AMP, Motiv e-trucks
- BYD, Proterra, Phoenix e-buses
- Hino hybrid trucks
- Altec e-boom trucks
- Autocar hydraulic hybrid refuse truck
# CA HVIP E-trucks & E-buses

<table>
<thead>
<tr>
<th>GVWR (lbs)</th>
<th>Base Vehicle Incentive</th>
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<tbody>
<tr>
<td></td>
<td>Outside DC²</td>
</tr>
<tr>
<td>5,001 – 8,500</td>
<td>$20,000</td>
</tr>
<tr>
<td>8,501 – 10,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>10,001 – 14,000³</td>
<td>$50,000</td>
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<tr>
<td>14,001 – 19,500</td>
<td>$80,000</td>
</tr>
<tr>
<td>19,501 – 26,000</td>
<td>$90,000</td>
</tr>
<tr>
<td>&gt; 26,000</td>
<td>$95,000</td>
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</tbody>
</table>

1 - The first three vouchers received by a fleet, inclusive of previous funding years, are eligible for the following additional funding amount: $2,000/vehicle if below 8,501 lbs; $5,000/vehicle if 8,501 to 10,000 lbs; and $10,000/vehicle if over 10,000 lbs.
2 - ‘DC’ refers to a disadvantaged community.
3 - This weight range is not intended for vehicles utilizing a pick-up truck chassis/platform typically found in vehicles below 10,001 lbs GVWR. Vehicles at the lower end of the 10,001 to 14,000 lbs weight range will be evaluated on a case-by-case basis to determine eligibility for the full Base Vehicle Incentive.
Clean Transportation Technologies and Solutions™

www.calstart.org

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